

# **EVERYMAN MUSIC FILM FESTIVAL 2018**

Celebrating the intrinsic links between film, music and good times in a premium environment.





### **EVERYMAN MUSIC FILM FESTIVAL**

The Everyman Music-Film Festival is a celebration of the crossover and creativity between the fields of music and film.

Since 2015, the festival has been held annually at various sites across the UK, including Islington's Screen On The Green – famous for its association with the early gigs of the Punk movement in the 1970s.

The festival itself has grown each year, and has now spawned into wider film threads and events across the Everyman estate.

2018 presents a new opportunity for a brand to ride the wave of excitement that accompanies the Music Film Festival and align with its premium ABC1 25–35 audience.

Enclosed are some highlights of previous festivals and events.























# **OUALITY, CURATED** FROM THE GOOLEST ARTHOUSE TO THE BGGEST BLOCKBUSTERS





### A TRULY BOUTIQUE CINEMA EXPERIENCE

From urban regeneration to pioneering new city spaces, Everyman has to date opened 21 beautifully designed theatres, equipped with restaurants, bars and luxury sofa seating.







#### **REACHING A NATIONAL UPMARKET AUDIENCE**

21 theatres all over the UK delivering an average 50,000 admissions per week. 10 London Sites, 12 Regional with plans to expand in 2018!









#### FAST FACTS

Regular Everyman cinemagoers are younger, more upmarket and affluent than your average UK adult.

	Regular Everyman Cinemagoer Profile	Average UK Adult (15+) Profile	
25-34 Festival core audience	<b>30%</b>	17%	
35-54	40%	33%	
55+	19%	32%	
ABC1	64%	56%	
Household Income >£55k	49%	21%	



#### **RIDING THE WAVE INTO 2018**

The independent cinema sector is seeing incredible growth, with customers choosing premium experience to accompany the incredible films on offer.

Independent cinemas are broadening what they offer and taking a more fundamental role in communities.

Ben Luxford, British Film Institute (BFI)

There is definitely a rise in boutique cinemas – they are tapping into a slightly different audience.

> Nigel Parson, Leisure Analyst, Canaccord Genuity

Indie theatres are the new big thing. It's looking like a new golden age.

Nada Farhoud, The Mirror

Independent cinema has never known a time like it, Indie theatres are reinventing themselves as the new entertainment hubs on the high street – eating into the market share of in-home rivals such as Netflix and Amazon Prime.

Rob Walker, The Guardian

We are targeting people who want a night out and want something more special and are prepared to pay a little bit more for extra experience

Crispin Lilly, CEO, Everyman





### FILM LOVERS ARE LOYAL TO THE BRAND

An established membership and subscriber database with tiers to suit all price points, building and maintaining brand affinity.









digital cinema media

EVERYMAN

# NOISEY & MIKE SKINNER



NOISEY

PRESENTS

RAP

DAD





## WARCHILD CHARITY SHOW & LAST NIGHT IN PARIS





# GIGGS FILMS LOCK DOH MUSIC VIDEO AT EVERYMAN

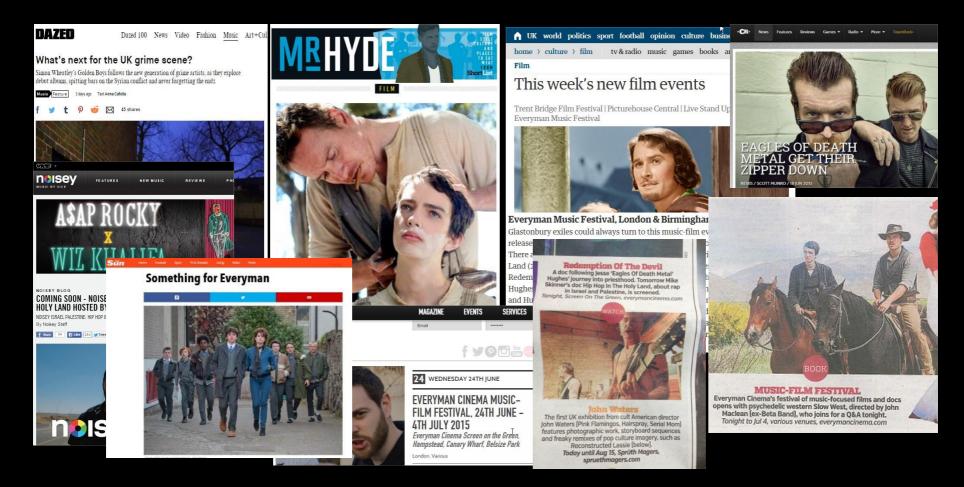


https://www.youtube.com/watch?v=5l1rdqmWxGU



## **PR HIGHLIGHTS**

Previous years coverage has featured media partnership from Vice and Noisey, national press coverage from the Guardian, the Sun, and Dazed, as well as London coverage in titles like Evening Standard, the Metro and Time Out.







## 2015 COVERAGE



Marketing highlights from the 2015 festival include:

10 events across London, Leeds and Birmingham.

Fly posters across London, Leeds and Birmingham.

22 pieces of press coverage across titles such as Vice, Noisey, The guardian, Don't Panic and Mr Hyde.

Support in venues and across Everyman digital channels for 4 weeks.

Mentions from key acts and partner social media such as Vice, Noisey, Amy film, Slow West film.

9,922,943 total marketing reach.





# **2016 COVERAGE**



Marketing highlights from the 2016 festival include:

19 events across London, Leeds, Birmingham and Bristol.

Fly posters across London, Leeds and Birmingham.

16 pieces of press coverage from titles such as Dazed, SBTV, Complex, The Sun online, The Metro, Time Out and The Evening Standard.

Support in venues and across Everyman digital channels for 4 weeks.

Mentions from key acts and partner social media such as Rough Trade, Erol Alkan and The Square.

14,854,374 total marketing reach.





# **2017 COVERAGE**



Marketing highlights from the 2017 festival include:

24 events across London, Birmingham and Bristol.

12 pieces of press coverage from titles such as Vice, Noisey, Complex, The Metro, Time Out and The Evening Standard.

Support in venues and across Everyman digital channels for 4 weeks.

Mentions from key acts and partner social media such as Last Night In Paris and Sleaford Mods

16,492,363 total marketing reach.





#### **INITIAL 2018 PACKAGE**

As Everyman put together the final touches on the 2018 schedule, we have the ability to work together and mould the Festival to suit the needs and brief of the partner brand.

Asset	Description	Admissions		Gross Cost	
	Headline Partner at 10 x Music and Film Events across				
	the UK.				
Partnership	Content played out on screen before events.	1,800.00	£	100,000.00	
	30" Brand Ad runs across Everyman AGP				
On Screen	6 Weeks	194,308	£	38,861.60	
	15" co-branded ident runs across Everyman AGP in				
	Everyman section of the reel.				
	6 Weeks	194,308	£	34,975.44	
	Brand Product to be promoted by Everyman staff				
	throughout campaign at 21 sites.				
Bar	Bar branding to be utilised where possible.	288,000	£	31,500.00	
	Inclusion in newsletter send outs for duration of the				
Online	campaign	1,320,000	£	21,000.00	
	Events promoted on Everymancinemas.com throughout				
	the campaign	3,461,538	£	69,230.77	
	MPUs running on site promoting the campaign	3,461,538	£	69,230.77	
Print	Coverage in 1 x Everyman Magazine	60,000	£	1,500.00	
Added Value	Posting on social channels	65,000			
Total		9,046,493	£	366,299	

**GROSS MEDIA ASKING PRICE: £160,000** 

Plus Net Hard Costs Below.

Hard Costs			
Product supplied	Brand		TBC
Discussion on retail/strocking	Brand		TBC
Ident Production	Optional	£	10,000.00
DCM screen production		£	1,000.00
TOTAL		£	11,000.00







# THANKYOU



